# Utah Supreme Court's Advisory Committee on the Rules of Professional Conduct

## Agenda

January 2, 2024 4:00 to 6:00 p.m. Utah Law and Justice Center with <u>Zoom</u> available

Welcome; approval of minutes.	Tab 1	Cory Talbot (chair)
<b>Discussion</b> : Update Judicial Council's Committee on Fairness & Equity; Next steps for Rules 8.4 and 14-301 (historical memo attached to August materials)		Beth Kennedy (staff)
Discussion: Report from Supreme Court conference discussion of Rule 7.1 with ACLU representative; discuss possible amendments referencing "pecuniary gain"  - For reference: ABA Model Rule 7.3	Tab 2	Cory Talbot (chair)
<b>Discussion:</b> Report from Supreme Court conference discussion on referral fees rules		Cory Talbot (chair)

## Tab 1



### Utah Supreme Court's Advisory Committee on the Rules of Professional Conduct

### [Draft] Meeting Minutes November 7, 2023, 2023

Utah Law and Justice Center & Zoom 4:00 pm Mountain Time

Cory Talbot, Chair

**Guests:** 

#### Attendees: Staff:

Ashley Gregson Beth Kennedy

Jurhee Rice Adam Bondy

Ian Quiel

Alyson McAllister Robert Gibbons Hon. Amy Oliver Hon. Craig Hall

Hon. James Gardner

Julie J. Nelson

Gary Sackett (emeritus)

Hon. Trent Nelson (emeritus)

Christine Greenwood (ex officio

Billy Walker (ex officio)

Hon. M. Alex Natt, Recording

Secretary

Excused: Chair Corey Talbot, Mark Nickel, Jacqueline Carlton, Austin Riter, Prof. Dane Thorley, Mark Hales.

#### 1. Welcome, Approval of the September 5, 2023 meeting minutes (Beth Kennedy)

Chair Talbot was excused and Ms. Kennedy conducted the meeting. She recognized the existence of a quorum and called the meeting to order at 4:05. Ms. Kennedy asked for a Motion to approve the September 5, 2023 meeting

minutes. Mr. Gibbons moved for approval. Ms. McAllister seconded. The Motion passed unanimously.

#### 2. Requested Input on Virtual Hearings

The Committee discussed whether it had any jurisdiction to provide the Supreme Court with input on whether and how hearings should be held virtually. The perspective of the Committee was that the Rules of Professional Conduct govern all attorney conduct regardless of the setting but that the Committee was not prepared to give additional input at this time. Mr. Bondy made a motion to that effect. Judge Oliver seconded the motion. The Committee voted unanimously.

#### 3. Judicial Council's Committee on Fairness and Equity and Rule 8.4

The Committee discussed the request of the Fairness and Equity Committee that the RPC Committee review 8.4 again. The Committee recounted the history of its review of 8.4 and recalled that the Supreme Court had wanted input from OFA on this Committee's proposed revisions to 8.4 and that is where the matter stands at present. The Committee noted that it believed that the Court's charge to OFA was to review the proposed rule and give feedback to the Court at which point the Court could take additional steps. The Committee suggested that OFA might consult the Supreme Court regarding next steps.

The next meeting of the Committee is December 5, 2023.

The meeting adjourned at 4:19 pm.

## Tab 2

- 1 Rule 7.1. Communications Concerning a Lawyer's Services.
- 2 (a) A lawyer shall not make a false or misleading communication about the lawyer or the
- 3 lawyer's services. A communication is false or misleading if it:
- 4 (1) contains a material misrepresentation of fact or law, or omits a fact necessary to
- 5 make the statement considered as a whole not materially misleading;
- 6 (2) is likely to create an unjustified or unreasonable expectation about results the
- 7 lawyer can achieve or has achieved; or
- 8 (3) contains a testimonial or endorsement that violates any portion of this Rule.
- 9 (b) A lawyer shall not interact with a prospective client in a manner that involves
- 10 coercion, duress, or harassment.
- 11 (c) A lawyer shall not directly communicate with a prospective client for the purpose of
- obtaining professional employment if the communication concerns a disaster or an action
- 13 for personal injury or wrongful death, unless:
- 14 (1) the disaster, injury, or death occurred more than 30 days prior to the
- 15 communication;
- 16 (2) the prospective client is a person who has a familial, close personal, or prior
- professional relationship with the lawyer or law firm; or
- 18 (3) the communication is initiated by the prospective client or at the request of a third
- 19 party who has a familial or close personal relationship with the prospective client.

21 Comments

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- 22 [1] This Rule governs all communications about a lawyer's services. Whatever means are
- used to make known a lawyer's services, statements about them must be truthful.
- 24 [2] Truthful statements that are misleading are also prohibited by this Rule. A truthful
- 25 statement is misleading if it omits a fact necessary to make the lawyer's communication
- 26 considered as a whole not materially misleading. A truthful statement is also misleading
- 27 if there is a substantial likelihood that it will lead a reasonable person to formulate a
- 28 specific conclusion about the lawyer or the lawyer's services for which there is no
- 29 reasonable factual foundation.

30 [3] By way of example, this Rule permits the following, so long as they are not false or misleading: public dissemination of information concerning a lawyer's name or firm 31 name, address, email address, website, and telephone number; the kinds of services the 32 lawyer will undertake; the basis on which the lawyer's fees are determined, including 33 prices for specific services and payment and credit arrangements; the use of actors or 34 dramatizations to portray the lawyer, law firm, client, or events; the courts or 35 jurisdictions where the lawyer is permitted to practice, and other information that might 36 invite the attention of those seeking legal assistance. 37 [4] An advertisement that truthfully reports a lawyer's achievements on behalf of clients 38 or former clients may be misleading if presented so as to lead a reasonable person to form 39 40 an unjustified expectation that the same results could be obtained for other clients in 41 similar matters without reference to the specific factual and legal circumstances of each 42 client's case. Similarly, an unsubstantiated comparison of the lawyer's services or fees with the services or fees of other lawyers may be misleading if presented with such 43 specificity as would lead a reasonable person to conclude that the comparison can be 44 45 substantiated. The inclusion of an appropriate disclaimer or qualifying language may preclude a finding that a statement is likely to create unjustified expectations or otherwise 46 mislead the public. 47 [5] A lawyer can communicate practice areas and can state that he or she "specializes" in 48 a field based on experience, training, and education, subject to the "false or misleading" 49 standard set forth in this Rule. A lawyer shall not state or imply that the lawyer is certified 50 as a specialist in a particular field unless the lawyer has been certified as a specialist by 51 an objective entity and the name of the entity is clearly identified in the communication. 52 [6] In order to avoid coercion, duress, or harassment, a lawyer should proceed with 53 caution when initiating contact with someone in need of legal services, especially when 54 the contact is "live," whether that be in-person, face-to-face, live telephone and other real-55 time visual or auditory person-to-person communications, where the person is subject to 56 a direct personal encounter without time for reflection. 57 [7] Firm names, letterhead and professional designations are communications concerning 58

a lawyer's services. A firm may be designated by the names of all or some of its current

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members, by the names of deceased or retired members where there has been a 60 succession in the firm's identity or by a trade name if it is not false or misleading. A 61 lawyer or law firm also may be designated by a distinctive website address, social media 62 username or comparable professional designation that is not misleading. A law firm 63 name or designation is misleading if it implies a connection with a government agency, 64 with a deceased lawyer who was not a former member of the firm, with a lawyer not 65 associated with the firm or a predecessor firm, with a nonlawyer or with a public or 66 charitable legal services organization. If a firm uses a trade name that includes a 67 geographical name such as "Springfield Legal Clinic," an express statement explaining 68 that it is not a public legal aid organization may be required to avoid a misleading 69 70 implication.

- 71 [8] A law firm with offices in more than one jurisdiction may use the same name or other
- 72 professional designation in each jurisdiction.
- 73 [9] Lawyers may not imply or hold themselves out as practicing together in one firm
- 74 when they are not a firm, as defined in Rule 1.0(d), because to do so would be false and
- 75 misleading.
- 76 [10] It is misleading to use the name of a lawyer holding public office in the name of a
- law firm, or in communications on the law firm's behalf, during any substantial period
- in which the lawyer is not practicing with the firm. A firm may continue to use in its firm
- 79 name the name of a lawyer who is serving in Utah's part-time legislature as long as that
- 80 lawyer is still associated with the firm.
- 81 [11] See Rules 5.3 (duties of lawyers and law firms with respect to the conduct of non-
- lawyers); Rule 8.4(a) (duty to avoid violating the Rules through the acts of another); and
- Rule 8.4(e) (prohibition against stating or implying an ability to influence improperly a
- 84 government agency or official or to achieve results by means that violate the Rules of
- 85 Professional Conduct or other law).
- 86 [12] This Rule differs from the ABA Model Rule.