1 Rule 1.7. Conflict of Interest: Current Clients.

- (a) Except as provided in paragraph (b), a lawyer shall not represent a client if the representation involves
 a concurrent conflict of interest. A concurrent conflict of interest exists if:
- 4 (a)(1) The representation of one client will be directly adverse to another client; or
- 5 (a)(2) There is a significant risk that the representation of one or more clients will be materially limited by 6 the lawyer's responsibilities to another client, a former client or a third person or by a personal interest of
- 7 the lawyer.
- 8 (b) Notwithstanding the existence of a concurrent conflict of interest under paragraph (a), a lawyer may
 9 represent a client if:
- (b)(1) the lawyer reasonably believes that the lawyer will be able to provide competent and diligent
 representation to each affected client;
- 12 (b)(2) the representation is not prohibited by law;
- (b)(3) the representation does not involve the assertion of a claim by one client against another client
 represented by the lawyer in the same litigation or other proceeding before a tribunal; and
- 15 (b)(4) each affected client gives informed consent, confirmed in writing.
- 16 Comment
- 17 General Principles
- 18 [1] Loyalty and independent judgment are essential elements in the lawyer's relationship to a client.
- 19 Concurrent conflicts of interest can arise from the lawyer's responsibilities to another client, a former client 20 or a third person or from the lawyer's own interests. For specific rules regarding certain concurrent
- 20 conflicts of interest, see Rule 1.8. For former client conflicts of interest, see Rule 1.9. For conflicts of
- interest involving prospective clients, see Rule 1.18. For definitions of "informed consent" and "confirmed
- 23 | in writing," see Rules 1.0(ef) and (b).
- 24 [2] Resolution of a conflict of interest problem under this Rule requires the lawyer to:1) clearly identify the
- client or clients; 2) determine whether a conflict of interest exists; 3) decide whether the representation
 may be undertaken despite the existence of a conflict, i.e., whether the conflict is consentable; and, 4) if
 so, consult with the clients affected under paragraph (a)(1) and obtain their informed consent, confirmed
 in writing. The clients affected under paragraph (a)(1) include both of the clients referred to in paragraph
- (a)(1) and the one or more clients whose representation might be materially limited under paragraph
- 30 (a)(2).
- 31 [3] A conflict of interest may exist before representation is undertaken, in which event the representation 32 must be declined, unless the lawyer obtains the informed consent of each client under the conditions of 33 paragraph (b). To determine whether a conflict of interest exists, a lawyer should adopt reasonable 34 procedures, appropriate for the size and type of firm and practice, to determine in both litigation and 35 nonlitigation matters the persons and issues involved. See also Comment to Rule 5.1. Ignorance caused 36 by a failure to institute such procedures will not excuse a lawyer's violation of this Rule. As to whether a 37 client-lawyer relationship exists or, having once been established, is continuing, see Comment to Rule 1.3 38 and Scope.
- [4] If a conflict arises after representation has been undertaken, the lawyer ordinarily must withdraw from
 the representation, unless the lawyer has obtained the informed consent of the client under the conditions
 of paragraph (b). See Rule 1.16. Where more than one client is involved, whether the lawyer may
 continue to represent any of the clients is determined both by the lawyer's ability to comply with duties
 owed to the former client and by the lawyer's ability to represent adequately the remaining client or
- 44 clients, given the lawyer's duties to the former client. See Rule 1.9. See also Comments [5] and [29].

45 [4a] To eliminate confusion, former Rule 2.2 "Intermediary" has been deleted entirely. The term

46 "intermediation" is changed in Rule 1.7 to "common representation". Comment [4] sets out the analysis

that a lawyer should make in order to determine when common representation is improper. The

48 comments to Rule 1.7 specifically instruct lawyers on what informed consent means in the situations.

[5] Unforeseeable developments, such as changes in corporate and other organizational affiliations or the addition or realignment of parties in litigation, might create conflicts in the midst of a representation, as when a company sued by the lawyer on behalf of one client is bought by another client represented by the lawyer in an unrelated matter. Depending on the circumstances, the lawyer may have the option to withdraw from one of the representations in order to avoid the conflict. The lawyer must seek court approval where necessary and take steps to minimize harm to the clients. See Rule 1.16. The lawyer must continue to protect the confidences of the client from whose representation the lawyer has

- 56 withdrawn. See Rule 1.9(c).
- 57 Identifying Conflicts of Interest: Directly Adverse

58 [6] Loyalty to a current client prohibits undertaking representation directly adverse to that client without that client's informed consent. Thus, absent consent, a lawyer may not act as an advocate in one matter 59 60 against a person the lawyer represents in some other matter, even when the matters are wholly unrelated. The client as to whom the representation is directly adverse is likely to feel betrayed, and the 61 62 resulting damage to the client-lawyer relationship is likely to impair the lawyer's ability to represent the 63 client effectively. In addition, the client on whose behalf the adverse representation is undertaken 64 reasonably may fear that the lawyer will pursue that client's case less effectively out of deference to the 65 other client, i.e., that the representation may be materially limited by the lawyer's interest in retaining the 66 current client. Similarly, a directly adverse conflict may arise when a lawyer is required to cross-examine a 67 client who appears as a witness in a lawsuit involving another client, as when the testimony will be 68 damaging to the client who is represented in the lawsuit. On the other hand, simultaneous representation 69 in unrelated matters of clients whose interests are only economically adverse, such as representation of competing economic enterprises in unrelated litigation, does not ordinarily constitute a conflict of interest 70

and thus may not require consent of the respective clients.

72 [7] Directly adverse conflicts can also arise in transactional matters. For example, if a lawyer is asked to 73 represent the seller of a business in negotiations with a buyer represented by the lawyer, not in the same

transaction but in another, unrelated matter, the lawyer could not undertake the representation without the

- 75 informed consent of each client.
- 76 Identifying Conflicts of Interest: Material Limitation

[8] Even where there is no direct adverseness, a conflict of interest exists if there is a significant risk that a

78 lawyer's ability to consider, recommend or carry out an appropriate course of action for the client will be

79 materially limited as a result of the lawyer's other responsibilities or interests. For example, a lawyer

asked to represent several individuals seeking to form a joint venture is likely to be materially limited in

the lawyer's ability to recommend or advocate all possible positions that each might take because of the

82 lawyer's duty of loyalty to the others. The conflict in effect forecloses alternatives that would otherwise be

available to the client. The mere possibility of subsequent harm does not itself require disclosure and
 consent. The critical questions are the likelihood that a difference in interests will eventuate and, if it does,

whether it will materially interfere with the lawyer's independent professional judgment in considering

86 alternatives or foreclose courses of action that reasonably should be pursued on behalf of the client.

87 Lawyer's Responsibilities to Former Clients and Other Third Persons

[9] In addition to conflicts with other current clients, a lawyer's duties of loyalty and independence may be

89 materially limited by responsibilities to former clients under Rule 1.9 or by the lawyer's responsibilities to

90 other persons, such as fiduciary duties arising from a lawyer's service as a trustee, executor or corporate

91 director.

92 Personal Interest Conflicts

93 [10] The lawyer's own interests should not be permitted to have an adverse effect on representation of a 94 client. For example, if the probity of a lawyer's own conduct in a transaction is in serious question, it may 95 be difficult or impossible for the lawyer to give a client detached advice. Similarly, when a lawyer has 96 discussions concerning possible employment with an opponent of the lawyer's client, or with a law firm 97 representing the opponent, such discussions could materially limit the lawyer's representation of the 98 client. In addition, a lawyer may not allow related business interests to affect representation, for example, by referring clients to an enterprise in which the lawyer has an undisclosed financial interest. See Rule 99 100 1.8 for specific rules pertaining to a number of personal interest conflicts, including business transactions 101 with clients. See also Rule 1.10 (personal interest conflicts under Rule 1.7 ordinarily are not imputed to 102 other lawyers in a law firm).

103 [11] When lawyers representing different clients in the same matter or in substantially related matters are 104 closely related by blood or marriage, there may be a significant risk that client confidences will be 105 revealed and that the lawyer's family relationship will interfere with both loyalty and independent professional judgment. As a result, each client is entitled to know of the existence and implications of the 106 107 relationship between the lawyers before the lawyer agrees to undertake the representation. Thus, a 108 lawyer related to another lawyer, e.g., as parent, child, sibling or spouse, ordinarily may not represent a 109 client in a matter where that lawyer is representing another party, unless each client gives informed 110 consent. The disgualification arising from a close family relationship is personal and ordinarily is not

111 imputed to members of firms with whom the lawyers are associated. See Rule 1.10.

112 [12] A lawyer is prohibited from engaging in sexual relationships with a client unless the sexual

113 relationship predates the formation of the client-lawyer relationship. See Rule 1.8(j).

114 Interest of Person Paying for a Lawyer's Service

[13] A lawyer may be paid from a source other than the client, including a co-client, if the client is

116 informed of that fact and consents and the arrangement does not compromise the lawyer's duty of loyalty

or independent judgment to the client. See Rule 1.8(f). If acceptance of the payment from any other

source presents a significant risk that the lawyer's representation of the client will be materially limited by

the lawyer's own interest in accommodating the person paying the lawyer's fee or by the lawyer's

responsibilities to a payer who is also a co-client, then the lawyer must comply with the requirements of

paragraph (b) before accepting the representation, including determining whether the conflict is

122 consentable and, if so, that the client has adequate information about the material risks of the

- 123 representation.
- 124 Prohibited Representations

125 [14] Ordinarily, clients may consent to representation notwithstanding a conflict. However, as indicated in

126 paragraph (b), some conflicts are nonconsentable, meaning that the lawyer involved cannot properly ask

127 for such agreement or provide representation on the basis of the client's consent. When the lawyer is

128 representing more than one client, the question of consentability must be resolved as to each client.

[15] Consentability is typically determined by considering whether the interests of the clients will be
 adequately protected if the clients are permitted to give their informed consent to representation burdened

by a conflict of interest. Thus, under paragraph (b)(1), representation is prohibited if in the circumstances

the lawyer cannot reasonably conclude that the lawyer will be able to provide competent and diligent

representation. See Rule 1.1 (competence) and Rule 1.3 (diligence).

134 [16] Paragraph (b)(2) describes conflicts that are nonconsentable because the representation is

135 prohibited by applicable law. For example, in some states substantive law provides that the same lawyer

136 may not represent more than one defendant in a capital case, even with the consent of the clients, and

137 under federal criminal statutes certain representations by a former government lawyer are prohibited,

138 despite the informed consent of the former client. In addition, decisional law in some states limits the

ability of a governmental client, such as a municipality, to consent to a conflict of interest.

140 [17] Paragraph (b)(3) describes conflicts that are nonconsentable because of the institutional interest in 141 vigorous development of each client's position when the clients are aligned directly against each other in

- 142 the same litigation or other proceeding before a tribunal. Whether clients are aligned directly against each
- other within the meaning of this paragraph requires examination of the context of the proceeding.
- Although this paragraph does not preclude a lawyer's multiple representation of adverse parties to a
- mediation (because mediation is not a proceeding before a "tribunal" under Rule 1.0(m)), such
- 146 representation may be precluded by paragraph (b)(1).
- 147 Informed Consent
- 148 [18] Informed consent requires that each affected client be aware of the relevant circumstances and of
- the material and reasonably foreseeable ways that the conflict could have adverse effects on the interests
- 150 of that client. See Rule 1.0(ef) (informed consent). The information required depends on the nature of the
- 151 conflict and the nature of the risks involved. When representation of multiple clients in a single matter is
- undertaken, the information must include the implications of the common representation, including possible effects on loyalty, confidentiality and the attorney-client privilege and the advantages and risks
- 154 involved. See Comments [30] and [31] (effect of common representation on confidentiality).
- [19] Under some circumstances it may be impossible to make the disclosure necessary to obtain consent. 155 156 For example, when the lawyer represents different clients in related matters and one of the clients refuses 157 to consent to the disclosure necessary to permit the other client to make an informed decision, the lawyer cannot properly ask the latter to consent. In some cases the alternative to common representation can be 158 159 that each party may have to obtain separate representation with the possibility of incurring additional 160 costs. These costs, along with the benefits of securing separate representation, are factors that may be considered by the affected client in determining whether common representation is in the client's 161 162 interests.
- 163 Consent Confirmed in Writing
- [20] Paragraph (b) requires the lawyer to obtain the informed consent of the client, confirmed in writing. 164 165 Such a writing may consist of a document executed by the client or one that the lawyer promptly records and transmits to the client following an oral consent. See Rule 1.0(b). See also Rule 1.0(pp) (writing 166 includes electronic transmission). If it is not feasible to obtain or transmit the writing at the time the client 167 168 gives informed consent, then the lawyer must obtain or transmit it within a reasonable time thereafter. 169 See Rule 1.0(b). The requirement of a writing does not supplant the need in most cases for the lawyer to 170 talk with the client, to explain the risks and advantages, if any, of representation burdened with a conflict 171 of interest, as well as reasonably available alternatives, and to afford the client a reasonable opportunity 172 to consider the risks and alternatives and to raise guestions and concerns. Rather, the writing is required 173 in order to impress upon clients the seriousness of the decision the client is being asked to make and to 174 avoid disputes or ambiguities that might later occur in the absence of a writing.
- 175 Revoking Consent
- 176 [21] A client who has given consent to a conflict may revoke the consent and, like any other client, may
- terminate the lawyer's representation at any time. Whether revoking consent to the client's own
- representation precludes the lawyer from continuing to represent other clients depends on the
- circumstances, including the nature of the conflict, whether the client revoked consent because of a
- 180 material change in circumstances, the reasonable expectations of the other client and whether material
- 181 detriment to the other clients or the lawyer would result.
- 182 Consent to Future Conflict
- 183 [22] Whether a lawyer may properly request a client to waive conflicts that might arise in the future is
- subject to the test of paragraph (b). The effectiveness of such waivers is generally determined by the
- extent to which the client reasonably understands the material risks that the waiver entails. The more
- 186 comprehensive the explanation of the types of future representations that might arise and the actual and
- 187 reasonably foreseeable adverse consequences of those representations, the greater the likelihood that
- 188 the client will have the requisite understanding. Thus, if the client agrees to consent to a particular type of
- 189 conflict with which the client is already familiar, then the consent ordinarily will be effective with regard to
- 190 that type of conflict. If the consent is general and open-ended, then the consent ordinarily will be

- 191 ineffective, because it is not reasonably likely that the client will have understood the material risks
- 192 involved. On the other hand, if the client is an experienced user of the legal services involved and is
- reasonably informed regarding the risk that a conflict may arise, such consent is more likely to be
- effective, particularly if, e.g., the client is independently represented by other counsel in giving consent
- and the consent is limited to future conflicts unrelated to the subject of the representation. In any case,
- advance consent cannot be effective if the circumstances that materialize in the future are such as would
- 197 make the conflict nonconsentable under paragraph (b).

198 Conflicts in Litigation

199 [23] Paragraph (b)(3) prohibits representation of opposing parties in the same litigation, regardless of the 200 clients' consent. On the other hand, simultaneous representation of parties whose interests in litigation 201 may conflict, such as coplaintiffs or codefendants, is governed by paragraph (a)(2). A conflict may exist by 202 reason of substantial discrepancy in the parties' testimony, incompatibility in positions in relation to an 203 opposing party or the fact that there are substantially different possibilities of settlement of the claims or 204 liabilities in question. Such conflicts can arise in criminal cases as well as civil. The potential for conflict of 205 interest in representing multiple defendants in a criminal case is so grave that ordinarily a lawyer should 206 decline to represent more than onecodefendant. On the other hand, common representation of persons 207 having similar interests in civil litigation is proper if the requirements of paragraph (b) are met.

208 [24] Ordinarily a lawyer may take inconsistent legal positions in different tribunals at different times on 209 behalf of different clients. The mere fact that advocating a legal position on behalf of one client might 210 create precedent adverse to the interests of a client represented by the lawyer in an unrelated matter 211 does not create a conflict of interest. A conflict of interest exists, however, if there is a significant risk that 212 a lawyer's action on behalf of one client will materially limit the lawyer's effectiveness in representing 213 another client in a different case; for example, when a decision favoring one client will create a precedent 214 likely to seriously weaken the position taken on behalf of the other client. Factors relevant in determining 215 whether the clients need to be advised of the risk include: where the cases are pending, whether the 216 issue is substantive or procedural, the temporal relationship between the matters, the significance of the issue to the immediate and long-term interests of the clients involved and the clients' reasonable 217 218 expectations in retaining the lawyer. If there is significant risk of material limitation, then absent informed 219 consent of the affected clients, the lawyer must refuse one of the representations or withdraw from one or 220 both matters.

[25] When a lawyer represents or seeks to represent a class of plaintiffs or defendants in a class-action

- lawsuit, unnamed members of the class are ordinarily not considered to be clients of the lawyer for
 purposes of applying paragraph (a)(1) of this Rule. Thus, the lawyer does not typically need to get the
 consent of such a person before representing a client suing the person in an unrelated matter. Similarly, a
 lawyer seeking to represent an opponent in a class action does not typically need the consent of an
 unnamed member of the class whom the lawyer represents in an unrelated matter.
- 227 Nonlitigation Conflicts
- [26] Conflicts of interest under paragraphs (a)(1) and (a)(2) arise in contexts other than litigation. For a
 discussion of directly adverse conflicts in transactional matters, see Comment [7]. Relevant factors in
 determining whether there is significant potential for material limitation include the duration and intimacy
 of the lawyer's relationship with the client or clients involved, the functions being performed by the lawyer,
 the likelihood that disagreements will arise and the likely prejudice to the client from the conflict. The
- 233 question is often one of proximity and degree. See Comment [8].

[27] For example, conflict questions may arise in estate planning and estate administration. A lawyer may
be called upon to prepare wills for several family members, such as husband and wife, and, depending
upon the circumstances, a conflict of interest may be present. In estate administration the identity of the
client may be unclear under the law of a particular jurisdiction. Under one view, the client is the fiduciary;
under another view, the client is the estate or trust, including its beneficiaries. In order to comply with
conflict of interest rules, the lawyer should make clear the lawyer's relationship to the parties involved.

[28] Whether a conflict is consentable depends on the circumstances. For example, a lawyer may not

- represent multiple parties to a negotiation whose interests are fundamentally antagonistic to each other,
- but common representation is permissible where the clients are generally aligned in interest even though

there is some difference in interest among them. Thus, a lawyer may seek to establish or adjust a relationship between clients on an amicable and mutually advantageous basis; for example, in helping to

- 245 organize a business in which two or more clients are entrepreneurs, working out the financial
- reorganization of an enterprise in which two or more clients have an interest or arranging a property
- 247 distribution in settlement of an estate. The lawyer seeks to resolve potentially adverse interests by
- 248 developing the parties' mutual interests. Otherwise, each party might have to obtain separate
- representation, with the possibility of incurring additional cost, complication or even litigation. Given these
- and other relevant factors, the clients may prefer that the lawyer act for all of them.
- 251 Special Considerations in Common Representation

252 [29] In considering whether to represent multiple clients in the same matter, a lawyer should be mindful that if the common representation fails because the potentially adverse interests cannot be reconciled, 253 the result can be additional cost, embarrassment and recrimination. Ordinarily, the lawyer will be forced to 254 255 withdraw from representing all of the clients if the common representation fails. In some situations, the 256 risk of failure is so great that multiple representation is plainly impossible. For example, a lawyer cannot 257 undertake common representation of clients where contentious litigation or negotiations between them 258 are imminent or contemplated. Moreover, because the lawyer is required to be impartial between 259 commonly represented clients, representation of multiple clients is improper when it is unlikely that 260 impartiality can be maintained. Generally, if the relationship between the parties has already assumed 261 antagonism, the possibility that the clients' interests can be adequately served by common representation 262 is not very good. Other relevant factors are whether the lawyer subsequently will represent both parties 263 on a continuing basis and whether the situation involves creating or terminating a relationship between 264 the parties.

[30] A particularly important factor in determining the appropriateness of common representation is the
effect on client-lawyer confidentiality and the attorney-client privilege. With regard to the attorney-client
privilege, the prevailing rule is that, as between commonly represented clients, the privilege does not
attach. Hence, it must be assumed that if litigation eventuates between the clients, the privilege will not
protect any such communications, and the client should be so advised.

270 [31] As to the duty of confidentiality, continued common representation will almost certainly be inadequate 271 if one client asks the lawyer not to disclose to the other client information relevant to the common 272 representation. This is so because the lawyer has an equal duty of loyalty to each client, and each client 273 has the right to be informed of anything bearing on the representation that might affect that client's 274 interests and the right to expect that the lawyer will use that information to that client's benefit. See Rule 275 1.4. The lawyer should, at the outset of the common representation and as part of the process of 276 obtaining each client's informed consent, advise each client that information will be shared and that the 277 lawyer will have to withdraw if one client decides that some matter material to the representation should 278 be kept from the other. In limited circumstances, it may be appropriate for the lawyer to proceed with the 279 representation when the clients have agreed, after being properly informed, that the lawyer will keep 280 certain information confidential. For example, the lawyer may reasonably conclude that failure to disclose 281 one client's trade secrets to another client will not adversely affect representation involving a joint venture 282 between the clients and agree to keep that information confidential with the informed consent of both 283 clients.

[32] When seeking to establish or adjust a relationship between clients, the lawyer should make clear that the lawyer's role is not that of partisanship normally expected in other circumstances and, thus, that the clients may be required to assume greater responsibility for decisions than when each client is separately represented. Any limitations on the scope of the representation made necessary as a result of the common representation should be fully explained to the clients at the outset of the representation. See

289 Rule 1.2(c).

- 290 [33] Subject to the above limitations, each client in the common representation has the right to loyal and 291 diligent representation and the protection of Rule 1.9 concerning the obligations to a former client. The
- 292 client also has the right to discharge the lawyer as stated in Rule 1.16.
- 293 Organizational Clients

294 [34] A lawyer who represents a corporation or other organization does not, by virtue of that 295 representation, necessarily represent any constituent or affiliated organization, such as a parent or subsidiary. See Rule 1.13(a). Thus, the lawyer for an organization is not barred from accepting 296 297 representation adverse to an affiliate in an unrelated matter, unless the circumstances are such that the 298 affiliate should also be considered a client of the lawyer, there is an understanding between the lawyer 299 and the organizational client that the lawyer will avoid representation adverse to the client's affiliates, or 300 the lawyer's obligations to either the organizational client or the new client are likely to limit materially the 301 lawyer's representation of the other client.

302 [35] A lawyer for a corporation or other organization who is also a member of its board of directors should 303 determine whether the responsibilities of the two roles may conflict. The lawyer may be called on to 304 advise the corporation in matters involving actions of the directors. Consideration should be given to the 305 frequency with which such situations may arise, the potential intensity of the conflict, the effect of the 306 lawyer's resignation from the board and the possibility of the corporation's obtaining legal advice from 307 another lawyer in such situations. If there is material risk that the dual role will compromise the lawyer's 308 independence of professional judgment, the lawyer should not serve as a director or should cease to act as the corporation's lawyer when conflicts of interest arise. The lawyer should advise the other members 309 310 of the board that in some circumstances matters discussed at board meetings while the lawyer is present 311 in the capacity of director might not be protected by the attorney-client privilege and that conflict of 312 interest considerations might require the lawyer's recusal as a director or might require the lawyer and the 313 lawyer's firm to decline representation of the corporation in a matter.

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